

Am I Guaranteed a Job after Training?

I can't tell you how many times I hear this, but I can tell you my answer to it.

Every time we announce an upcoming 7 day Executive Protection training program, such as the one being held in Las Vegas from 12/6 - 12/12/09, we receive e-mails asking if a job comes with the training.

One of those people e-mailed and asked; "After we finish our training at SEXTON, are we guaranteed a job?" I told him that it was a good topic for a blog, so I wrote a blog article to shed a bit of light on (what appears to be) this age-old question.

My first response is always; "there are no guarantees in life". Those training schools who are promising jobs upon graduation are probably the very ones who will never send you on a single assignment.

At SEXTON we hire approx. 50% of all of our graduates over the course of time. Not everyone will be hired the first week. We would have a far higher rate of hiring course attendees if the GRADUATES themselves returned phone calls in a timely manner and made themselves more available.

Here is a secret that we tell those who enroll in our courses; YOU are the one responsible for your future and YOU are the one who can ultimately make or break you. In every single class, we have graduates who do not bother sending in their paperwork to become registered and to be able to work legally.

To make matters worse, we are one of the few schools who bring all of the necessary paperwork to the course, show them how to complete it, assist them to properly complete it - making sure they do not make mistakes, fingerprint them and take a digital photograph (that will be required by the Department of Criminal Justice Services to receive the PPS registration).

I fully understand why potential trainees would want to know about job prospects upon graduation...that is normal. It is somewhat comparable to deciding which college degree to pursue...Q: Should I go to Law school?

A: How many qualified lawyers are already out there looking for work, or worse still, currently claiming unemployment assistance?

Of course, our training and E.P. in general greatly differs from a 4 year (or much more if attending law or medical school) degree in that it typically takes 60 to 100 hours for a certification and it costs a few thousand dollars as opposed to tens of thousands of dollars.

Employment prospects are also better since a school such as ours actually hires graduates for well-paying assignments upon graduation. How many colleges do you know will turn around and hire the graduate the following week or two and pay them top dollar? Even lawyers and doctors who can owe hundreds of thousands of dollars in student loans start out at the very bottom in hospitals and law firms once they have earned the piece of paper that hangs in the frame over their bed.

Bottom line, if you go through our E.P. training program and you are serious about working as an E.P. agent, I guarantee that you will get work. Of course there is a big difference between "thinking" you want to do this job and actually doing it.

Written by John Sexton, PPS, CST, CII, Director of Training for the Sexton Executive Security Training Institute. This article was reproduced in part from John Sexton's recent blog article on training. For more industry related information and news, visit our blog; www.thebulletproofblog.com